



State of Wisconsin Department of Employee Trust Funds 2002 Health Care Utilization Report

**Presented By:
Blue Cross & Blue Shield
United of Wisconsin**

November 18, 2003

Medical Insurance National Cost Trends

	Active 2003	Medicare 2003	Active 2004	Medicare 2004
Indemnity	16.2%	13.0%	15.6%	12.4%
Preferred Provider Option (PPO)	14.5%	Not Available	14.4%	Not Available
Point-of-Service Plan (POS)	14.9%	Not Available	14.0%	Not Available
Health Maintenance Organization (HMO)	14.4%	14.5%	13.7%	13.0%
Prescription Drug Plan	19.5%	19.0%	18.2%	16.2%

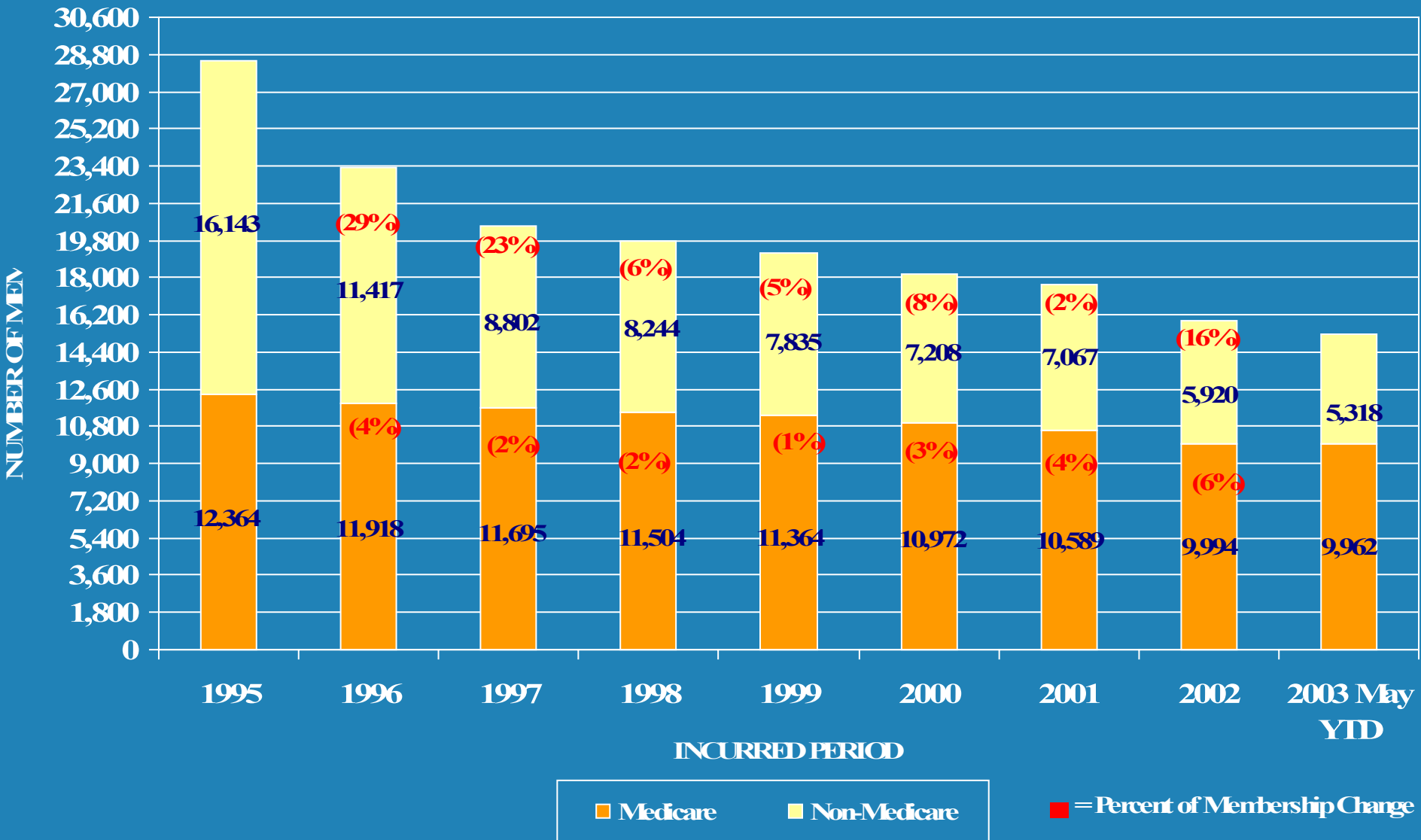
Medical Insurance

BC&BS and CompcareBlue Cost Trends

	2003	2004	Medicare 2004
Indemnity	17.8%	15.8%	11.0%
Preferred Provider Option (PPO)	15.5%	13.4%	11.0%
Point-of-Service Plan (POS)	15.5%	17.0%	11.0%
Health Maintenance Organization (HMO)	16.4%	17.0%	11.0%
Prescription Drug Plan	19.0%	19.0%	19.0%

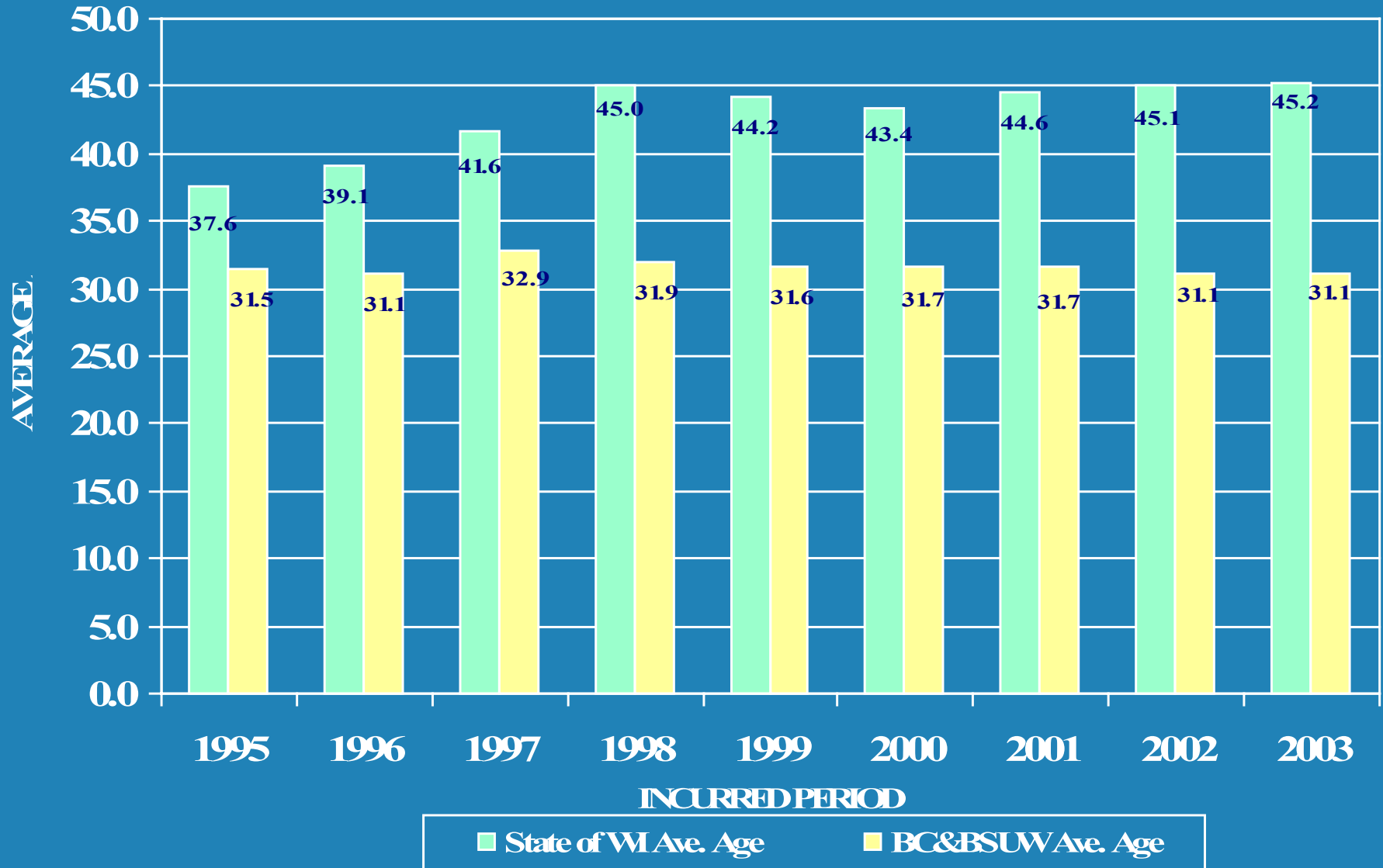
STATE OF WISCONSIN

AVERAGE NUMBER OF MEMBERS: MEDICARE VS NON-MEDICARE



STATE OF WISCONSIN

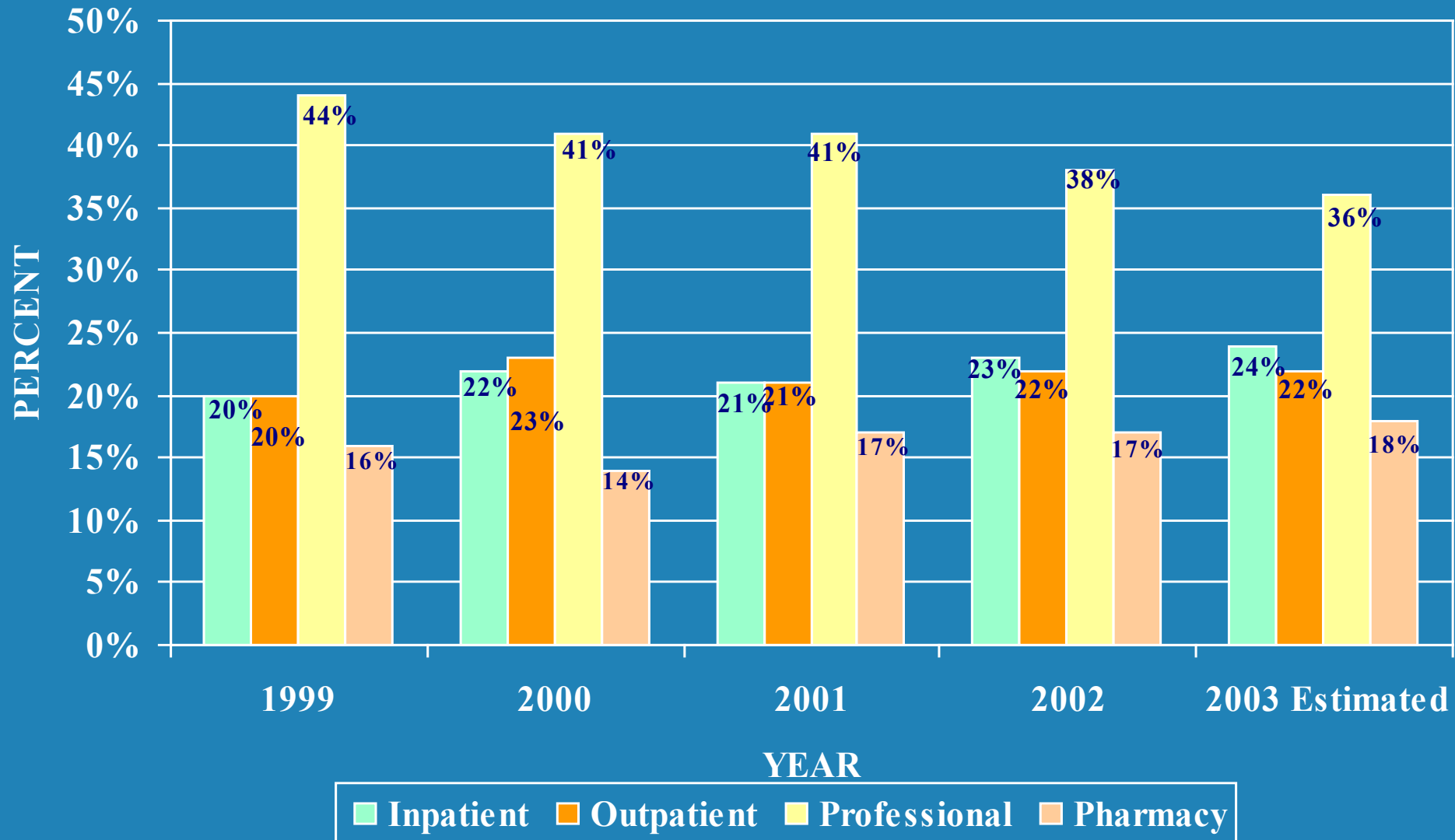
AVERAGE AGE OF NON-MEDICARE POPULATION



STATE OF WISCONSIN

DISTRIBUTION OF PLAN PAYMENTS 1999 - 2003

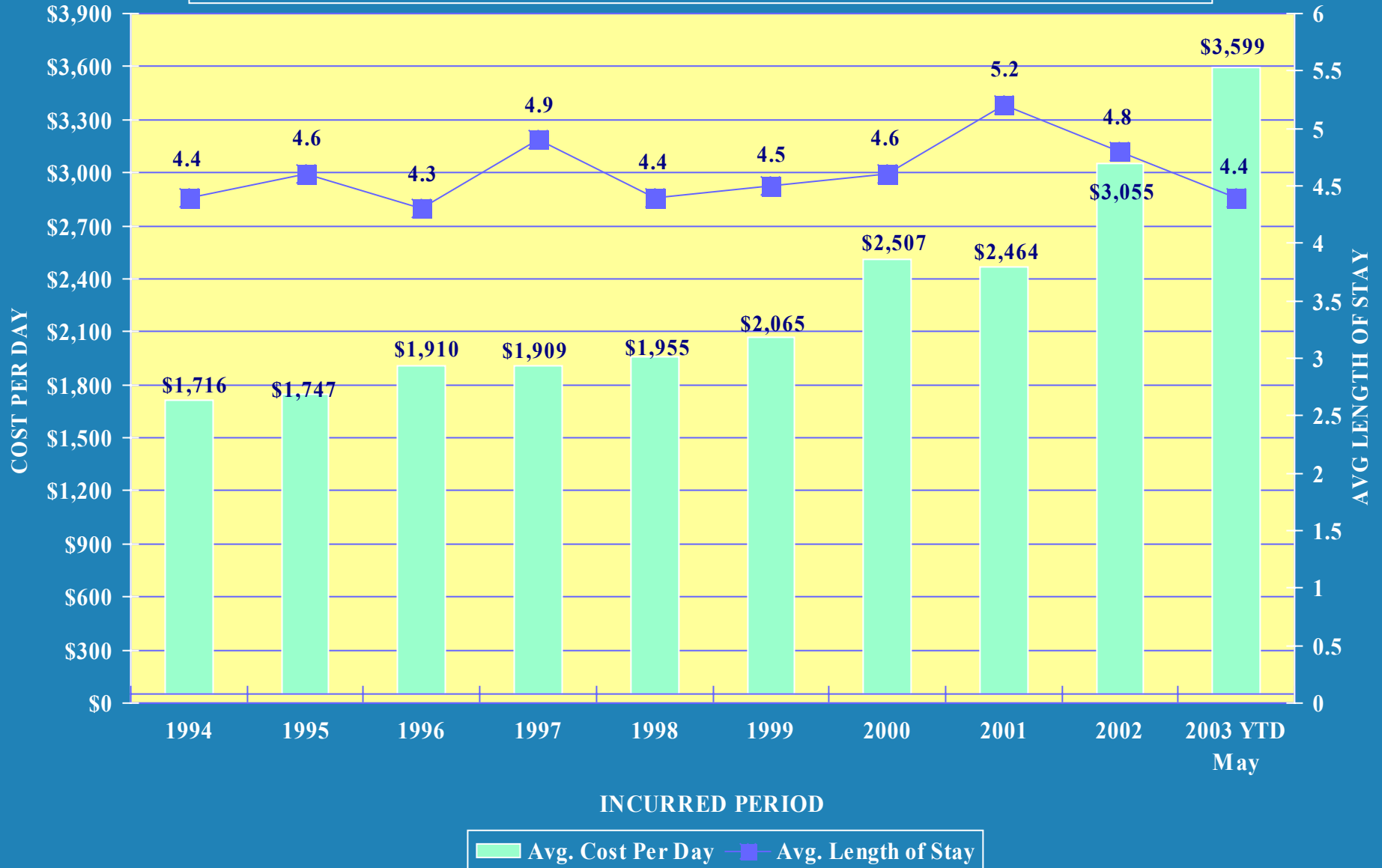
NON-MEDICARE POPULATION



STATE OF WISCONSIN

INPATIENT AVERAGE COST PER DAY AND AVERAGE LENGTH OF STAY

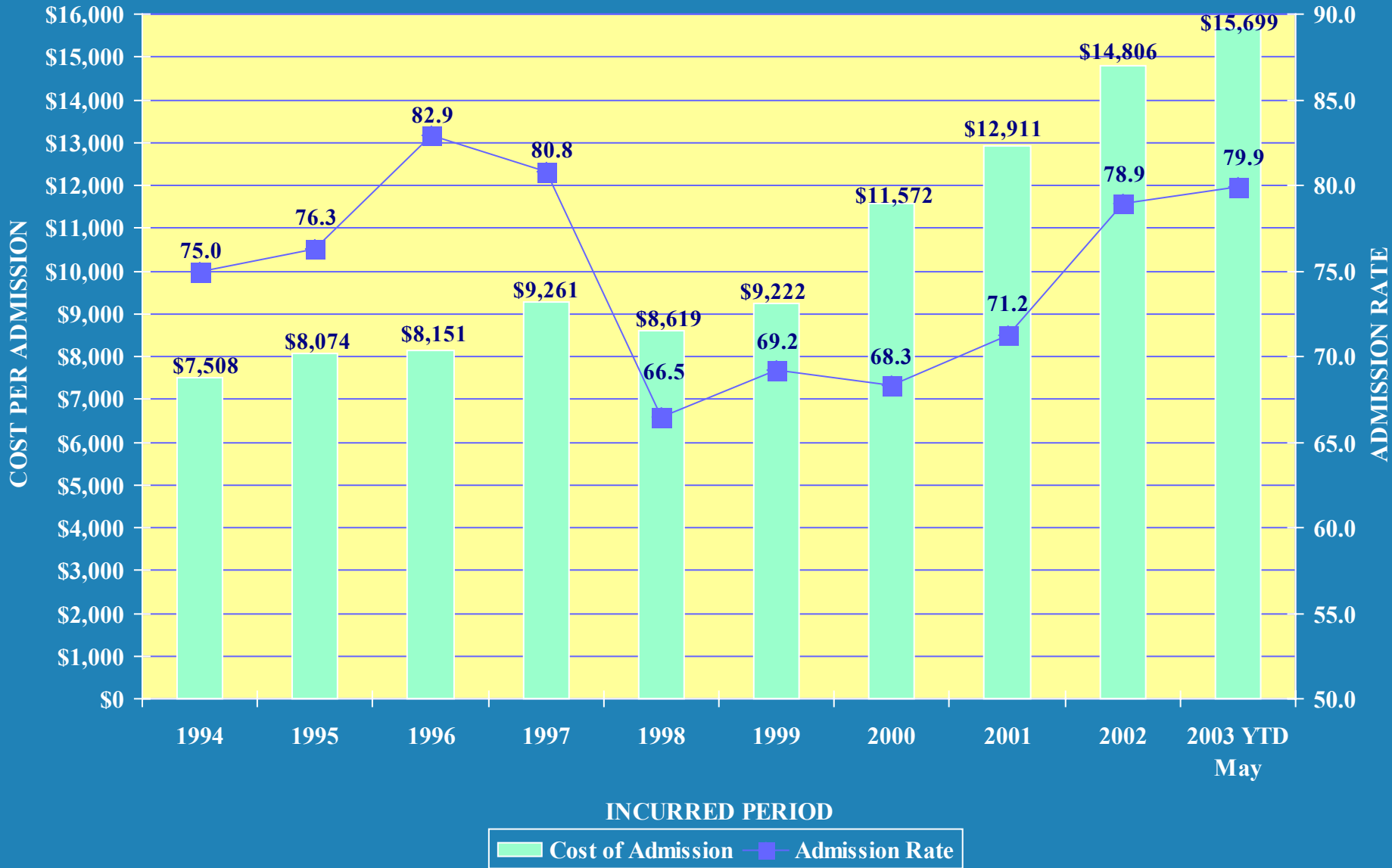
NON-MEDICARE POPULATION



STATE OF WISCONSIN

INPATIENT AVERAGE COST PER ADMISSION AND ADMISSION RATE

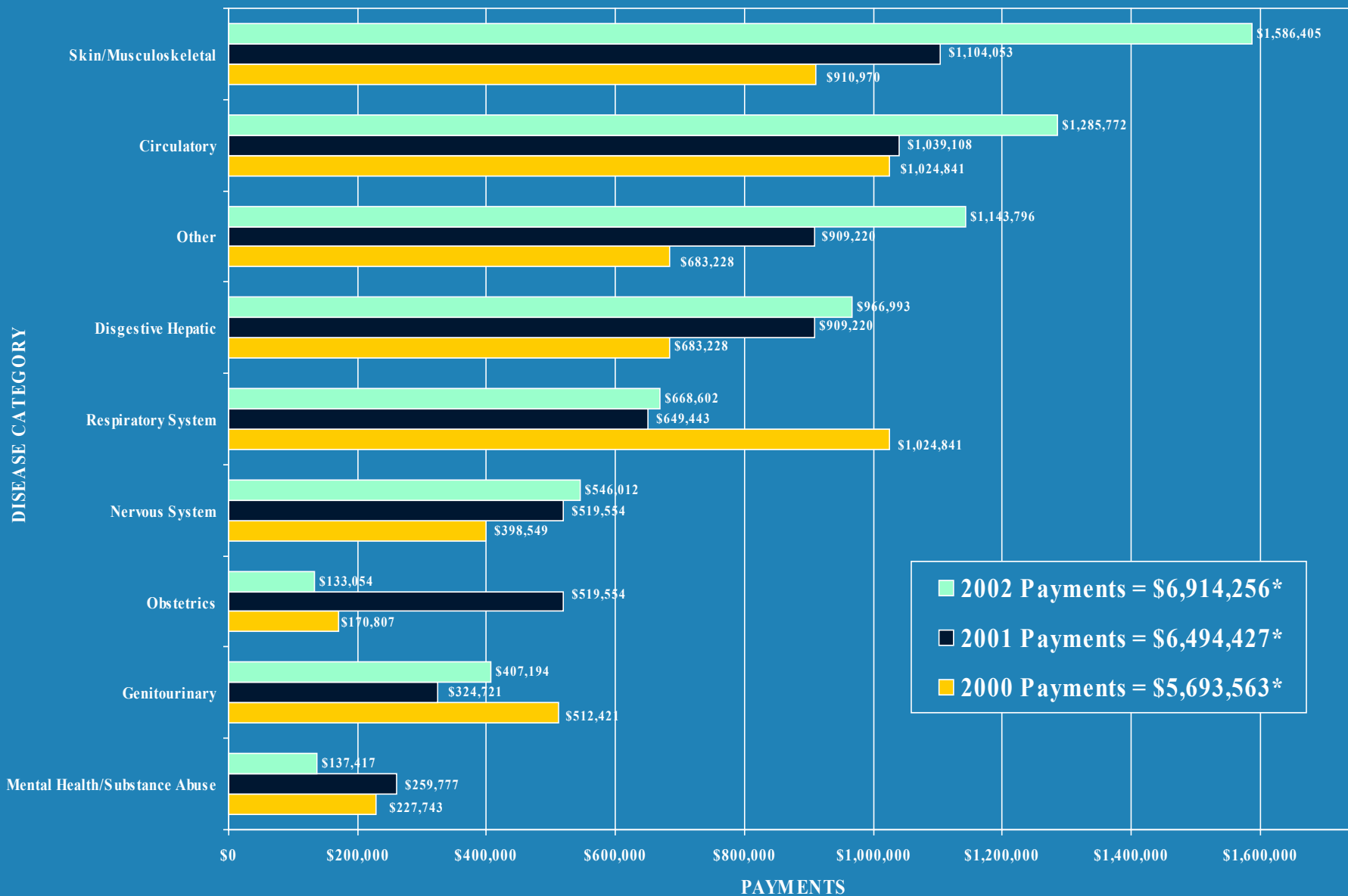
NON-MEDICARE POPULATION



STATE OF WISCONSIN

INPATIENT PAYMENTS BY MAJOR DIAGNOSTIC CATEGORY 2000-2002

NON-MEDICARE POPULATION

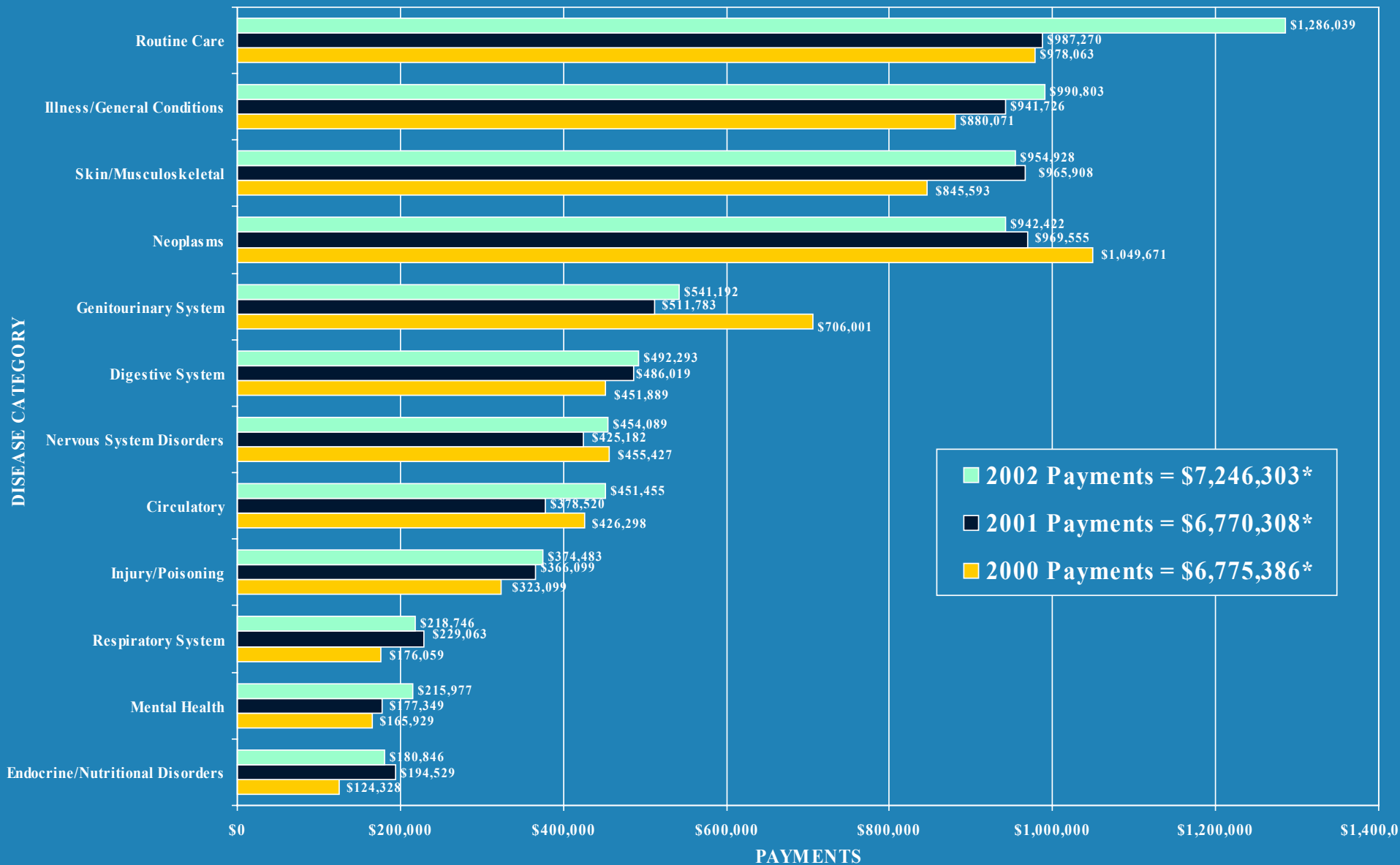


* Disease categories less than \$100,000 not displayed on graph.

STATE OF WISCONSIN

OUTPATIENT PAYMENTS BY DISEASE CATEGORY 2000 - 2002

NON-MEDICARE POPULATION

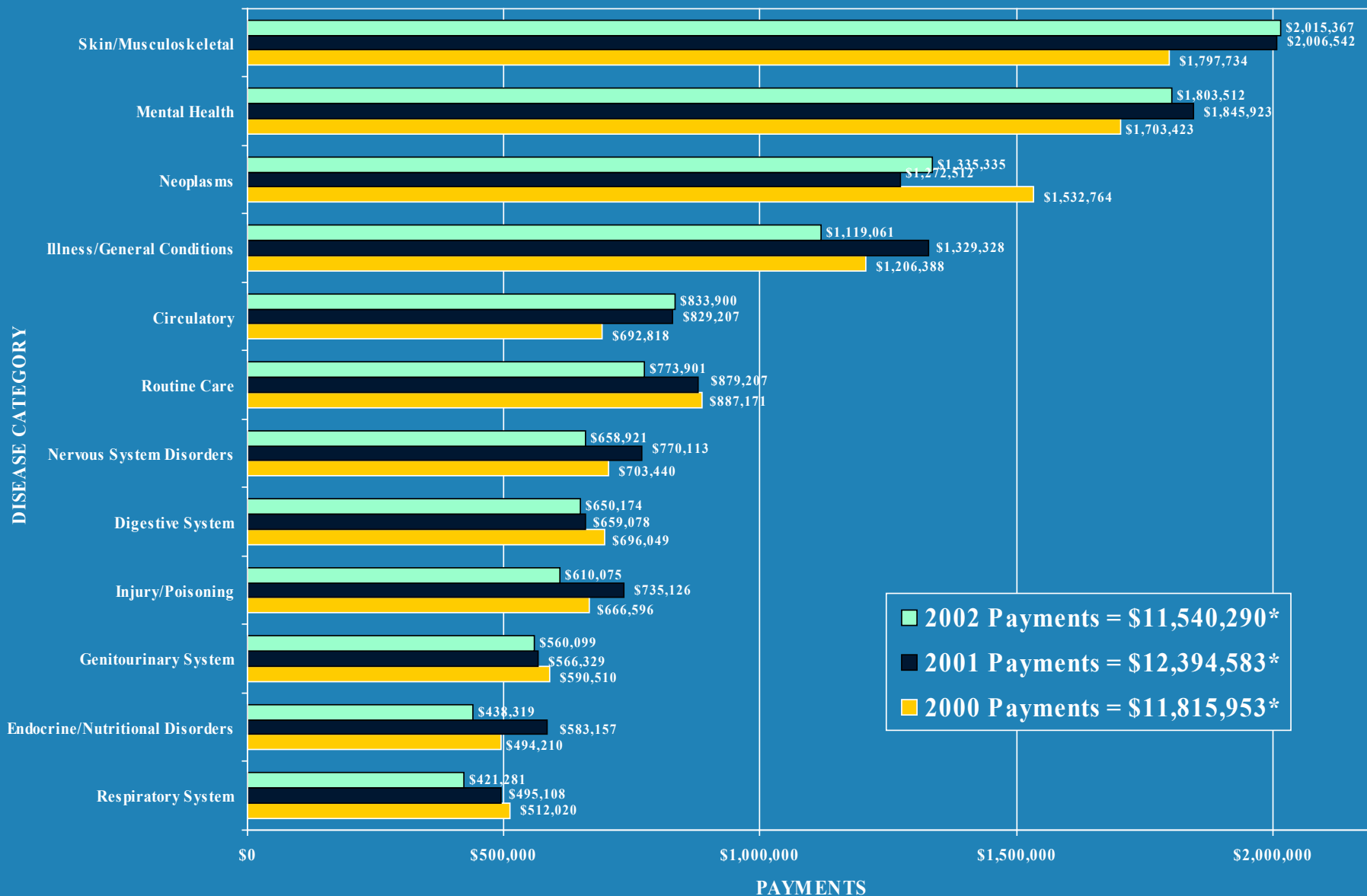


* Disease categories less than \$100,000 not displayed on graph.

STATE OF WISCONSIN

PROFESSIONAL PAYMENTS BY DISEASE CATEGORY 2000-2002

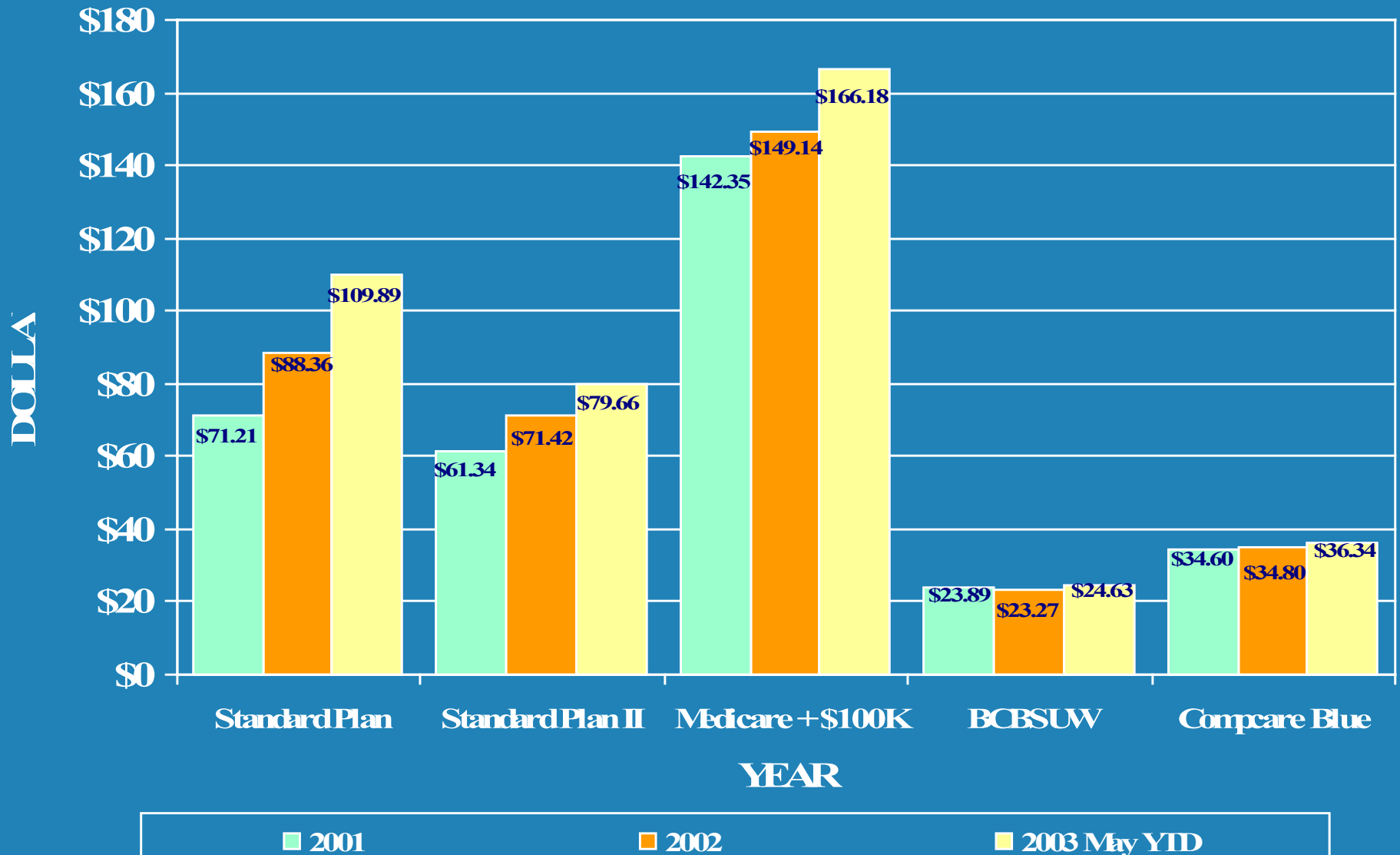
NON-MEDICARE POPULATION



*Disease categories less than \$100,000 not displayed on graph.

STATE OF WISCONSIN

PHARMACY: COST PER MEMBER PER MONTH 2001-2003





Pharmacy

Discounts

Discounts from participating pharmacies accounted for \$4.1 million dollars in 2002 and \$2.9 million dollars in 2003 August YTD

Generic Utilization

Generic opportunity for January through May 2003 was 44.7% for STP and 45.3% for STP II. Generic efficiency for the same time period was 89.1% for STP and 89.9% for STP II



Advantage Program

In-patient Precertification~

- Savings for 2002 was \$99,305
2002 Administrative Expense \$62,011
- High cost patient oversight including care beyond an in-patient stay
- Evaluate and prevent in-patient days that are not medically necessary
- Review planned in-patient discharges and evaluate in-patient stays



BlueCard

- **\$3.2 million in plan savings for 2002. Overall BlueCard claim payments \$5.8 million.**
- **BC&BS nation-wide network**
- **Member and Plan savings through utilization of other BC&BS participating contracts**

STATE OF WISCONSIN CUSTOMER SATISFACTION YEARS 2000 - 2003

